Dear Grade 12 Agricultural Management Practices learner

Agricultural Management Practices is the study and application of production, economic and management principles that are used in the cultivation, transformation and marketing of food and other agricultural products. These principles are used to produce and add value to high-quality agricultural products so that these products have economic, aesthetic, social and cultural value.

The subject is designed to provide you with a sound practice-orientated base that integrates theoretical and practical competencies.

**Scope of Knowledge**
- **Management skills:** the knowledge and skills required to plan, organise, guide, control and evaluate production factors to achieve sustainable production enterprises;
- **Entrepreneurial skills:** the ability to manage risks and combine production factors creatively to produce superior goods and services;
- **Operational skills:** involve the day-to-day management of crop and animal enterprises;
- **Marketing skills:** those value-adding activities in the agricultural supply chain that deal with various agricultural production lines; and
- **Research skills:** involve aspects of problem identification; setting objectives; data collection, analysis, evaluation; and report writing.

**Subject requirements**
- a textbook; and
- protective clothing for practical work.

**Time Allocation for Agricultural Management Practices**
- Four hours per week are allocated to Agricultural Management Practices. A two-hour continuous period must be allocated per week for practicals. Practical classes in the afternoons can be used to finish the PAT and various practical activities as decided by the school.

**Content Checklist**
Below is a checklist you should use to ensure that you have covered the Grade 12 content in full.

In Grade 12 the main content topics are:
1. Crop Production and Crop Management
2. Soil and Water Management
3. Product Harvesting and Quality Control
4. Animal Production and Animal Management Aspects
5. Farm Management and Evaluation
6. Value Adding, Processing and Producer Organisations
7. Agri-tourism, Business Planning and Entrepreneurship

**Assessment**
- **SBA:** 25% 100 marks
- **PAT:** 25% 100 marks
- **Final external examination (Nov)** 50% 200 marks

During the year you will complete different formal assessment tasks. All assessment tasks are extremely important and you need to complete them to the best of your ability to ensure a good SBA mark.

The following **formal assessment tasks are compulsory:**
- **PAT**
- One practical task
- One control test
- Mid-year test
- Trial examination. This examination has exactly the same content distribution and format as the final examination paper.
- November examination

**Duration of paper:** 3 hours

**Production Enterprise**
- **Section A** (shorter questions) 50 marks
- **Section B** (3 x longer questions) (150) 3 x 50 marks

**Total:** 200 marks

**Tips for success**
- Ask your teacher for the content framework for Grade 12.
- This will give you the detailed content to be studied. Paste it in your exercise book. Tick off every topic as it is taught in class, and write the relevant textbook page numbers next to the topic.
- Prepare yourself to draw and interpret graphs, do calculations, read case studies or scenarios very carefully, interpret diagrams, study sketches (also the labelling) and apply your knowledge.
- Work through as many past Agricultural Management Practices papers as possible to prepare you for the examinations.
- PAT must be done accurately and neatly according to the PAT guidelines and must be finished in the prescribed time
- Assignments and practical tasks must be done according to the guidelines and handed in on time

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